



# KERCHEVAL ENGINEERS

CIVIL / STRUCTURAL ENGINEERING  
CONSTRUCTION MANAGEMENT

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August 30, 1996

W.G. Fritz Construction  
5091 New Trier Avenue  
San Jose, CA. 95136

Dear Mr. William Fritz:

On behalf of Pacific Gas and Electric and myself (Construction Manager Consultant), I am writing in recognition of the your companies performance. Over the course of the past month Fritz Construction has worked on the PG&E Salinas Facility Lighting and Ceiling Replacement Project. Fritz Construction has been a major contributor towards the successful completion of this project.

One example was during the demolition stage when hazardous waste contamination was a probable concern. In a matter of hours, Fritz Construction had the material laboratory tested, provided the results of test, solicited an asbestos abatement contractor, provided costs to remove the contaminated material, scheduled the duration of the abatement, and had the material professionally removed. The project remained on schedule due to Fritz Construction's personal commitment and responsibility to the project.

We have been impressed with the company's performance and recommend that this company be considered for future upcoming construction projects not only with PG&E, but other clients as well. We look forward to working with Fritz Construction as a valued member of project teams.

Should you have any questions or comments, please contact me at (415) 703-8606.

Respectfully,  
**KERCHEVAL ENGINEERS**

**Paulo Pueliu**  
**Construction Manager**