Acer America Corporation 2641 Orchard Parkway San Jose, California 95134 U.S.A.

Tel: (408) 432-6200 Fax: (408) 922-2933

January 4, 1996

To whom it may concern:

I have known Mr.Bill Fritz for more than five years and I am extremely excited about his new business venture.

Over the last few years, Mr. Fritz has completed numerous projects for Acer America Corporation. Some of those projects include increasing our producion capacity for our new ACER ASPIRE product line by 33%, and building a new \$50,000 computer room for our technical support division. Shortly we will be upgrading our warehouse space on Brennan street and I am sure Bill will play an integral role in this project as well.

Should you have any questions regarding Mr. Fritz, his qualifications, or his workmanship, please do not hesitate to call me at (408) 433-4930. I look forward to hearing from you.

Sincerely,

Mr. Andy Aguilar

Acer America Corporation